

Powering Today to Empower Tomorrow



www.alfanar.com



DEVELOPING SUSTAINABLE PROJECTS FOR THE COMMUNITIES

As the value creators and developers of sustainable projects, Alfanar is one of the pioneers and are at the forefront in building and operating Power, Water, Education and Healthcare projects at a Public Private Partnership scale. By securing infrastructure development opportunities through its industry-leading expertise and experience in the tendering, financing and structuring of infrastructure projects, alfanar, aims at

a long-term commitment to not only to its partners but also to the community.

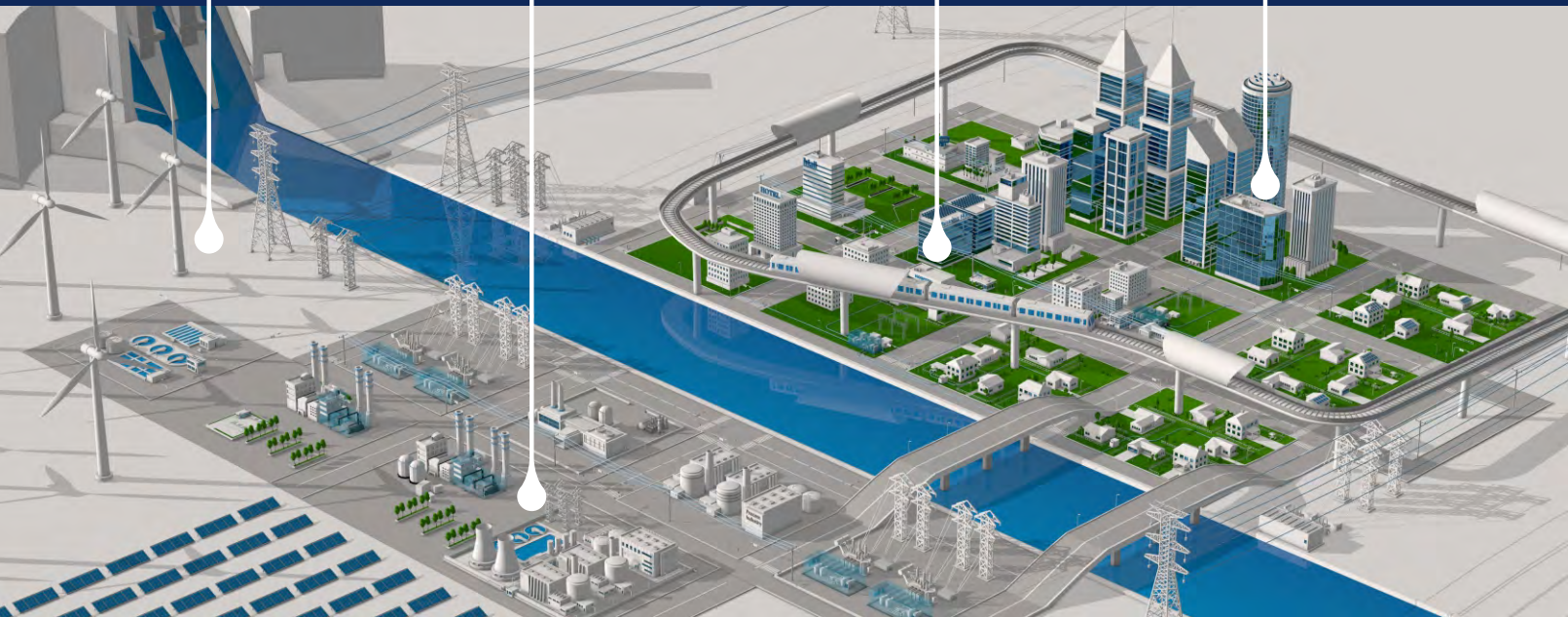
Being one of the largest developers of social infrastructure in the region, our project successes reflects on the ability to provide planning, procurement advisory, asset management, and its evolution from pure privatization to more complex partnerships, thus providing a better value for money to our clients.

Power
1.6
GW

Water
500
MLD

Healthcare

Social
Infrastructure
\$1 Bn
Worth Projects



\$2 bn
Ongoing
PPP Projects
Globally

07
Active PPP
Projects

03 mn
Gained Access to
Infrastructure &
Services

\$6 bn
Private
Investments
Facilitated

Alfanar Global Development, the Development arm of Alfanar, delivers and manages social infrastructure in the areas of Renewables, Power, Water, Education, Healthcare and Transportation. Our vision is to strengthen the Kingdom's PPP goals to develop, finance, design, build and operate sustainable infrastructure projects under Public Private Partnership Models scheme providing sustainable and cost-effective solution which serve the communities.

With a strong global development portfolio, Alfanar has an aggregated value in excess of \$2bn ongoing projects under various stages, including development, financial closure, construction and operation. The company is solely focused on enriching the value chain of project development, inclusive of Development, Financing, Design, EPC, and Operation & Maintenance projects globally.

Alfanar's strong portfolio consists of wide range of Products Manufacturing, Construction, Engineering Services and Projects Development. Its facilities and projects are spread worldwide, including Spain, UK, India, Bangladesh, Egypt, Germany and Turkey.

Our unique combination of 100% in-house Development, EPC and O&M portfolios gives us an edge to continuously learn and implement the best practices for PPP projects



Presence in
06
Countries with active
PPP projects

working in
05
Critical Infrastructure
Sectors



OUR VALUE PROPOSITION

Equity

Since its inception in 1976, the company has exhibited a sustainable growth allowing it to expand its Manufacturing, Development and Construction businesses to overseas markets. This has resulted in Alfanar's high creditworthiness leading to a strong financial leverage.

Local & International Lenders relationship

Alfanar's various projects in countries such as Egypt, Spain, UK and India has placed it in position to have good relations with various international and domestic financial institutions. Alfanar has extensive experience with international lenders such as EBRD, ADB, AIIB and is one of the very few local companies to develop projects to the IFC standards.

Project Legality

Alfanar has a full-fledged, competent In-house legal team, to deal with continuously increasing complexities in today's business, including ever-evolving legal and regulatory challenges posed by us on daily basis. Legal team's role, inter-alia, is to ensure corporate governance of highest degree and legal compliance and to oversee risk mitigation strategies which do not only focus on risk avoidance and mitigation but also illuminate the management on risk-taking to value creation.

Structuring the Project Finance

Alfanar's in-house finance team has a track record of optimizing project finance.

Alfanar has an experienced In-house finance team which conduct financial due diligence and apply standard procedures while gathering data from many sources. In today's increasingly global and volatile environment, finance team is best suited to provide guidance on optimizing project finances which helps in pushing growth and strategy of the company.



Stronger Together

Public Private Partnership

With a vision to be a trusted partner in developing sustainable Energy and Infrastructure projects in the region, Alfanar and its partners are working together towards a common goal, having shared responsibilities and leveraging their respective strengths to achieve that goal.

Alfanar will

- Provide industry leading expertise in transforming and managing the delivery system
- Carefully manage the project development phase through funding and obtaining the necessary project permits and authorisations
- Ensure the project is flexible and adaptable in terms of the designs and facilities and are scalable, sustainable and eco-friendly.

Government will

- Provide revenue guarantees, existing infrastructure and land as a long term lease
- Provide guidance in outcome expectations, management of regulations etc
- Align Public Policy

Together, we will

- Agree on goals
- Regularly review progress
- Make adjustments to change in project needs and environment
- Benefit the local economy





POWER & RENEWABLE



1.3 GW
Wind



220 MW
Solar PV



16 MWp
Roof Top & Ground Mounted
Captive Solar PV



2.5 GW
Greenfield

At alfanar we understand the necessity of creating a sustainable future that positively impacts the lives of millions, for generations to come. This very commitment has motivated us to go global and be a leader in investing and developing renewable energy projects. As an Independent Power Producer, we develop, construct, operate and maintain utility scale power projects across diversified technologies such as Solar PV, Solar CSP, Wind, Grid connected Captive, Biomass, Hybrid, Energy Storage, Waste to Energy and Independent Water and Power projects.



3.9 MWp ROOF TOP SOLAR PV RIYADH, KSA

Project Type:
Development

Status:
Operational

Off Taker:
AIC Factories

Scope:
Develop, Finance, Own, O&M
and Asset Management

20 MW SOLAR PV PROJECT RAFAH, KSA

Project Type:
Development

Status:
Under Development

Client:
Renewable Energy Project
Development Office, Ministry of
Energy

Scope:
Develop, Finance, Own, O&M
and Asset Management

50 MW SOLAR PV PROJECT MADINAH, KSA

Project Type:
Development

Status:
Under Development

Client:
Renewable Energy Project
Development Office, Ministry of
Energy

Scope:
Develop, Finance, Own, O&M
and Asset Management



62.8 MWp SOLAR PV PROJECT ASWAN, EGYPT

Project Type:
Development

Status:
Operational

Off Taker:
Egyptian Electricity Transmission
Company (EETC)

Scope:
Develop, Finance, Own, O&M
and Asset Management



140 MWp SOLAR PV PROJECT BANGLADESH

Project Type:
Development

Status:
Feasibility Study

Off taker:
BPDB

Scope:
Develop, Finance, Own, O&M
and Asset Management

2.5 GW GREENFIELD PROJECTS SOLAR-WIND HYBRID

Project Type:
Development

Off taker:
Various Merchant PPA's

Technology:
Greenfield portfolio will
comprise of Solar PV, Storage
Solar PV, Wind Farms across
Spain.



2X300 MW WIND FARM PROJECTS GUJARAT, INDIA

Project Type:
Development

Status:
Under Construction

Off Taker:
Solar Energy Corporation of
India (SECI)

Scope:
Develop, Finance, Own, O&M
and Asset Management



699 MW WIND ENERGY PROJECTS SPAIN

Project Type:
Development

Status:
Under Construction

Off Taker:
Various Merchant PPA's

Owner:
Alfanar Energia Espana S.L

Scope:
Develop, Finance, Own, O&M
and Asset Management



WATER



500_{MLD}
Jeddah waste
water treatment
plant, KSA

Qualified for
2450MLD as bidder /
consortium member
for water projects in
the region

Alfanar aims to work with relevant entities in the region, including development finance institutions, government and the private sector, to implement Desalination, Waste water treatment and Sewage treatment projects through PPPs. Our team has the requisite technical capability and funding networks to structure PPP projects.



SOCIAL INFRASTRUCTURE



Qualified
to Build
and
operate
Social
Infrastructures
like Airport,
Education
institutions etc.

With a commitment to empowering the next generation, Alfamar is supporting the Government's efforts to improve the quality of its education sector's infrastructure by involving in public-private partnerships. We are qualified in the Kingdom to participate in designing, building and maintaining social infrastructure on PPP models. Our focus on space optimization, creating innovative environment and adaptable designs of space gives us an edge over conventional design build contractors.



HEALTHCARE



Intends to actively participate in Healthcare PPP schemes in KSA

Project Feasibility/
Diligence,
Planning and
Procurement of
Medical
Equipment

With robust international partnerships in place, our unique health care service delivery model leverages technology, innovation, and care coordination to keep patients healthier. We strive to provide facilities which are ready for the next generation. Our bespoke team focuses on developing sustainable, energy-efficient and AI based Infrastructure systems that set as a differentiator to conventional PPP Projects.



SMART CITIES



With significant experience in development, design and construction of Power, Water, Waste water and Social infrastructure projects, it makes right fit for Alfanar as socially responsible private company to contribute to the Kingdom's new Smart Mega cities PPP initiatives. Together with our strategic partners in ICT and Energy management, we are actively participating in Utility PPP bids in recently announced new Future cities.

Our strength lies in proposing and providing Energy management solutions that are innovative, eco-friendly and future ready!

Find us on:   

#PoweringToday2EmpowerTomorrow



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Spain | India | UK | Egypt | UAE